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MOLLY
CHAKRABORTY

INSIDE THE WORLD OF CLOUD TRANSFORMATION:

MOLLY CHAKRABORTY, AMERICA'S ENABLER
OF SMART SOLUTIONS

BrandVoice®



Molly Chakraborty is Laying the Foundation of Creativity led Success

IN 2008, AFTER SPENDING a very fruitful decade with Oracle Product Development as a lead in one of the niche Supply Chain Planning Products business units, Molly Chakraborty decided to take a plunge and started her entrepreneurial journey. She joined hands with industry experts Mr. Amit Sharma and Mr. Sandeep Goyal and co-founded Trinamix. Her vision was to establish an organization with a culture of innovation, creativity, and inclusiveness that she felt was core to becoming a leader in a global market. When Trinamix started, its mission was to carve out a niche in supply chain adoption of Oracle Applications by leveraging state-of-the-technologies and thereby becoming a real go-to partner of Oracle.

After 15 years, Trinamix today is a globally recognized Oracle implementation partner, with competitive offerings against the other market leaders. It has offices in 6 countries and has been highly recognized by various analyst firms. Trinamix is known as a partner that complements Oracle's offerings to expand the art of the possibility of Oracle applications. Trinamix has sustained this by carefully planning organic growth while fostering a culture of innovation within the organization. Trinamix has developed deep industry expertise and extensive Oracle Applications knowledge with the support of its highly motivated employee base that continuously thrives for excellence. "We believe in leading by example, and the leadership and senior management at Trinamix often get their hands dirty in solving complex business problems. Our always-approachable leadership structure enables everyone to work as one team", says Molly.

Trinamix has successfully penetrated the global



market and developed delivery methodologies to cater to enterprises and mid-markets. The company is known for being truly agile and highly focused on value creation for customers. Trinamix has a record number of product offerings listed on the Oracle Cloud Marketplace which have been recognized by Oracle Product Development and Oracle Sales to complement Oracle's offerings.

“We have incentive-driven innovation programs that motivate, and foster employees’ creativity,” explains Molly. “These programs have resulted in the inception of various ideas and solutions like Supply Chain Resiliency Control Tower or semiconductor industry key solutions, to name a few, allowing large enterprise organizations to adopt Oracle Applications more effectively.”

When asked about the background that transpired to Trinamix and its success, Molly became nostalgic and decided to have a tour down memory lane. She belongs to Kolkata (formerly known as Calcutta), India born into a progressive yet humble family. Her father, who retired as a Chief Engineer of the State Electricity Board, was a true inspiration to many. She grew up in a free-thinking environment and went to a co-education British-style school with core Indian values. She explored multiple extracurriculars, like dance, music, art, instruments, and yoga from a very young age. She loved to express herself in the form of art and music and received several accolades since childhood. She had the benefit of enjoying equanimity and the courage to try without fearing failure. A combination of all these has allowed Molly to dream, attempt new things, accept failures with maturity, take lessons from failures, and move forward. She cultivated *Freedom to Dream and Courage to Fail*, a concept that she believed took shape within the progressive environment she grew up in. Molly thinks that her deep commitment to culture and innovation comes from her introduction to art during her fledgling years.

Academically, Molly passed out from high school with a state rank of 19 and opted for Electrical Engineering at the reputed Jadavpur University in Kolkata. She eventually completed her master’s degree with a gold medal and enrolled for a Ph.D. in AI and Neural Networks with a fellowship from a reputed University in US. However, considering the family situation, Molly chose to prioritize family over the 5-year Ph.D. program, and she returned to India to take up a software consulting job with Tata Consultancy Services. She was exposed to the nuances of working in a new field, the IT sector, that was evolving at that time. She quickly learned several aspects of consultancy, including client handling, software development & delivery, teamwork, and software quality control. Her leadership qualities were soon recognized, and within months of joining as a fresher, she was assigned leadership roles. In the late 1990s, Molly immigrated to the US with her family and took up a prestigious position in Oracle Product Development, leading a part of the development team for the Supply Chain Planning suite of products. Molly’s 8 years of contribution in this field took the product from an evolving software to a successful and recognized one with a large customer base

across the globe. When Molly left Oracle, she was known in the community as dependable and trustworthy, who would go the extra mile to solve any issues in the product ranging between design, performance, and implementation.

Within the Oracle network, the trust Molly earned benefitted the growth of Trinamix. Molly and her co-founders were able to reap the benefits, and thereby, Trinamix became Oracle’s trustworthy partner. After continued success in delivering Oracle Applications adoption repeatedly to a multitude of industries, Trinamix today is established in the ecosystem as a dependable and go-to partner for Oracle Cloud Applications.

Talking about future plans, Molly feels that there is a lot left to be unearthed. Oracle Fusion Cloud Applications have just started to capture the market in recent years. The market has enormous potential. Trinamix is gearing up for the next phase of growth and development. Planning for sustainable growth while maintaining quality is what the leadership is continually focusing on. There are plans to expand the global market further, increasing focus on innovation and maintaining the deep culture of the organization.

On the personal front, Molly also wants to give back to the community and make the world a better place to live. In 2018, Molly was accepted for an Executive Program at Stanford Graduate School of Business. This program brought a sea change in her approach and responsibility towards society. She has started plans for bringing girls from underprivileged groups in India to pursue a career in STEM (Science, Technology, Engineering, and Mathematics). Molly recalls, “My three-storied house where I grew up was in front of a neighborhood that was inhabited by white-collared workers, many of whom were refugees. I remember watching from my balcony the joyful group of small girls and boys playing in the rain that came with a sudden Nor’westers. But at the same time, I realized the lack of guidance and opportunity in their lives.”

Molly is acting on her plans to go back to this community and begin a program to foster these girls (and boys are welcome too), how to develop their skills by learning dance, music, art, and sports, and how to find opportunities by exploring science and technology, to lead a meaningful life. She still remembers her growing up and how she was blessed with the best environment and education in all forms and wanted to inculcate the same among the underprivileged in the city where she grew up, *the City of Joy*. She hopes for each one of them to live their dreams. Molly thinks if she can bring a difference in a few lives, the process will multiply and the world will be a better place. Molly is excited and very hopeful about making this a reality for the girls (and boys) in the community she grew up in.